

**P021 ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG)
RESPONSIBLE INVESTMENT POLICY**

Update	Date	Approved by	Main changes
0	19/11/2019	Green Arrow Capital Sgr Board	First Edition
1	04/05/2021	Green Arrow Capital Sgr Board	<p>Update of the ESG Governance with the Formalization of the ESG Committee</p> <p>Alignment of the ESG strategy with TCFD and UN Global Compact</p> <p>Integration of stewardship activities towards portfolio companies within the policy</p> <p>Formalization of the ESG screening and monitoring tool to support ESG activities</p>
2	19/10/2022	Green Arrow Capital Sgr Board	<p>Review of the approach to sustainability risk and responsible investment</p> <p>Governance integration</p>



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1. Introduction

Green Arrow Capital SGR (“GAC” or “the Company”) is a private and independent investment platform founded in 2013 with the aim of connecting the financial industry with the real economy with the objective of generating value for all the stakeholders. The firm manages a range of strategies - including private equity, private debt and infrastructure – on behalf of institutions and individual investors in Italy and abroad.

Green Arrow Capital SGR is committed to value creation for its investors and stakeholders. Within its value proposition lies an important consideration for responsible investments in its business philosophy.

The objective of this Responsible Investment Policy (“the Policy”, “RIP”) is to communicate and disclose the SGR commitment to responsible and sustainable investing, as well as Company’s ESG strategy and objectives.

As such, this document highlights the official commitment of Green Arrow Capital SGR to apply principles of responsible investment to its business and describe the criteria used in such approach.

In accordance with this Policy, through its managed funds, the Company intends to:

- Communicate and engage with all stakeholders its vision, the direct and indirect impacts generated by its investment activities and keep them informed about these topics;
- Define the principles that it will adhere to in the context of ESG with a tailor-made approach to the different investments;
- Enhance the positive ESG contribution of our investments, while aiming at maximizing returns on capital and respecting both the rights and the expectations of investors;
- Adhere to responsible internationally recognized investment principles and guidelines.

Our commitment towards environmental, social and corporate governance issues is decisive and thorough. Given our particular focus on ESG, we will monitor, review and publicly report our ESG results in order to achieve a best practices approach going forward.

Regulation framework

- Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability-related disclosures in the financial services sector (“SFDR”);
- Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment, and amending Regulation (EU) 2019/2088;
- Delegated Regulation (EU) 2021/1255 of the European Commission, amending Delegated Regulation (EU) No 231/2013 as regards the sustainability risks and sustainability factors to be taken into account by Alternative Investment Fund Managers

2. Our approach to ESG

Green Arrow Capital recognizes that it holds social, cultural and environmental responsibilities towards people and communities which it interacts with. In this context, we identified four main themes at the core of our ESG approach:

➤ **Corporate Governance**

The Company's corporate governance is designed to represent a solid guarantee of independence in the decision-making process and to ensure the fulfillment and the correct implementation of the commitments and the principles reported in this policy. The investment process is a balanced decision-making set of procedures that aims to replicate best practices in the industry.

In particular, all managers and members of the governing bodies of the Company are required to be guided by the principles of the Code of Ethics in defining their objectives and carrying out their duties, as well as in any decision that may have an impact on the management of Green Arrow Capital SGR or on the fund in which it invests, as well as on shareholder value, on the employees and on the territory in which it operates. The internal control functions of the Company has been designed as a safeguard and it is designed to assist in the investment process according to their specific role. Specific issues regarding other governance topics not included in this document are covered by related policies.

➤ **Employees and Communities**

Green Arrow Capital SGR's employees are expected to have a clear career path at all levels within the Company's departments and for all functions, based on their ability to develop technical and leadership skills, respecting the principles of diversity and equal opportunities.

Green Arrow Capital SGR believes that human capital, besides contributing to the implementation of corporate strategies, is the primary source for the application of ethical values adopted through this Policy. For this reason, the aim of GAC is to make employees aware of the values of responsible investment policies organizing, where needed, training meetings dedicated to learning the tools used to integrate the ESG criteria in the respective work area.

In the context of corporate citizenship, GAC believes that the Company activities should generate a positive impact on local communities, thus GAC is always seeking the optimal solution depending on the situation. In general, these projects may refer to strengthening of the relationship with the educational system, improving urban areas livability, reforestation programs, supporting to charities, non-profit organizations and medical research.

➤ **Investors**

GAC strongly believes that an important component for the success of its business is investors' trust, with respect to which the Company assures that its business is conducted according to principles of fairness, objectivity and traceability, ensuring a professional service characterized by integrity and transparency.

Similarly, information relating to third parties within the premises of the Company's business, produced or acquired through business relationships, is protected in such a way as to guarantee maximum privacy and confidentiality.

Green Arrow Capital SGR, its employees and third-party servicers are required to comply with all national and international rules and regulations regarding anti-money laundering and anti-terrorism. The Company's compliance function has adopted specific internal measures to verify the origin of the financial flows and the acquisition of an adequate knowledge regarding customers and counterparties with which transactions must be carried out, with the use of adequate databases.

➤ **Environment**

The Company is focusing on reducing any form of waste in the consumption of energy and resources in



general. Green Arrow Capital SGR encourages an approach which minimizes waste, differentiating its collection and appropriately disposing material classified as dangerous. In addition, the Company implements specific initiatives and projects to minimize paper consumption and, where possible, selects among suppliers those which offer products with reduced environmental impact. The Company encourages its employees to use technology to reduce the environmental impact reducing emissions generated by business trips and private transport. This mindset is reflected in the investment analysis and the acquisition as the investment teams are committed to share and promote these values throughout their activities and, within portfolio, throughout the companies.

3. ESG strategy and goals

Green Arrow Capital SGR is an active investor that embraces UN Principles for Responsible Investment (“UN PRI”) as its main guideline for integrating sustainability risks into its practices in order to improve its impact as a responsible investment manager. For this purpose, top management and investment teams are directly involved in shaping and implementing the overall ESG strategy developed through detailed multi-year roadmaps for the organization itself and its managed funds. The Company is committed to reviewing them on a regular basis to ensure a continuous improvement of Green Arrow Capital’s responsible and sustainable approach. The commitment toward this topic is further strengthened with the participation to UN Global Compact as the Company fully shares its principles and it aims to promote them through its business practices. Furthermore, GAC considers UN Sustainable Development Goals as the prime framework to which to refer to for defining its ESG strategy and measuring sustainability impacts.

➤ Our approach to ESG Topics

GAC-s responsible investment approach is identified and constructed per asset class and fund characteristics, however the common approach to ESG topics in its investment practices can be summarized as follows:

- **Environment** – Being conscious of global warming and its related and issues and conscious of the importance to reach the Paris Agreement’s targets, GAC operates aiming at generating positive environmental impact through its infrastructure investments offsetting the negative impact of other investments as much as possible. As such, a priori (and even during the entire life cycle) of an investment, a thorough assessment of the environmental impact is carried out. Besides our investments in renewable energy, which are of paramount importance to the Company, investee or financed companies should deliver a solid performance in terms of environmental-related issues and where necessary adopting promptly corrective and improvement actions. Investment teams exploit every possible engagement activity to support companies in this context and to verify the portfolio adherence to GAC environmental ambitions. Where practicable, investment teams considers to implement recommendations and guidelines from the Task Force on Climate-Related Financial Disclosures (“TCFD”);
- **Social** – GAC aims to ensure that portfolio companies promote appropriate working conditions and support the social development of the community in which these companies operate. The Company actively promotes a management approach aimed at enhancing people’s skills and competences, pursuing a work approach based on equal opportunities, repudiating any form of discrimination;
- **Governance** - The management of the portfolio companies’ corporate governance is one of the key principles underlying the SGR process of Responsible Investment. In this context, the Company, ensuring the highest quality of management, promotes the achievement of high ethical standards in conducting the business.

In this perspective, GAC undertakes (i) to establish a proper ESG Governance with specific functions regarding ESG management and monitoring across all management levels (i.e. ESG Committee, Manager and Specialists) and (ii) to improve ESG communication both with underlying portfolio companies and its stakeholders.

➤ **Our approach to sustainability risks**

Our overall approach to sustainability risks encompasses the ESG Committee and the Risk Management function for the identification of such risks. That said, investment teams contribute, at portfolio level for each specific case related to investments.

Since there could be different sources of sustainability risks which may not be relevant to all investments, the broader risk management system is tailored to each business unit (asset class) to better incorporate sector materiality and asset characteristics. This means that the identification of sustainability risks at investment level is performed during the due diligence phase by means of appropriate procedures and tools (section 5).

Management of sustainability risks is performed both in the due diligence and in the ownership phase for which the optimal solution is addressed case-by-case. In the due diligence phase a number of sustainability risks will be avoided whilst in the ownership phase such risks may be also mitigated by active ownership and other responsible investment activities. Independently from possible activities to carry out, investment teams are responsible for the correct monitoring and reporting of sustainability risks, in cooperation with responsible professionals for ESG at investment level and with the supervision of the ESG Manager.

If a particular event related to sustainability risks occurs and it manifests negative impacts then it is classified as an “ESG incident”. These events have a material impact on investments, particularly but not exclusively in terms of health and safety, environment, labour disputes or, more generally, business ethics. To better handle ESG incidents, an information flowchart encompassing the entire ESG Governance (section 7) is put in place with the aim of promptly inform GAC’s Board of Directors and impacted stakeholders on the situation and identify potential actions to be taken as quick as possible. The ESG Specialist and the responsible professional for ESG at investment level (target company) are in charge of drafting an ESG incident report collecting all relevant data and proposing a corrective plan. This documentation is revised by the ESG Manager and the ESG Committee and then sent to the Board of Directors, investors and other stakeholders.

In case of a severe sustainability-related situation, a proper reporting document is drafted and attached to the ESG file of the investment to the ESG database. The report will provide information and data on:

- Event and involved parties (type of investment/asset, fund and investors involvement, type of incident, etc.);
- Notification and reporting process;
- Assessment of sustainability impact and reputational risk;
- Any follow-up actions taken.

The aim is to have meaningful documentation to disclose and to collect data for the risk management system and the optimisation of ESG-related incident handling.

With the purpose of guaranteeing timely and transparent information, GAC will adopt the best communication methods, depending on the nature of the stakeholder in addition to traditional communication channels such as the company’s website and the ESG report. In particular, the ESG annual report will include a section dedicated to ESG incident reporting.

➤ **Our approach to responsible investing**

Our approach to responsible investing can be described as follows:

- Exclude companies or sectors from the investable universe; in this context, among other exclusions are companies involved in severe violation of the 10 UNGC Principles, tobacco, pornography, controversial weapons and companies whose revenues derive mostly from coal;
- Consider sustainability risks¹ and opportunities alongside traditional factors in the investment process;
- Evaluate feasibility of promoting environmental and/or social characteristics accordingly to the features of the fund to launch;
- Exploit engagement and stewardship activities to carry out toward portfolio investment on a best effort basis;
- Focus on companies which are aligned to ESG best characteristics and on those for which is possible to generate positive both ESG impact and financial return.

GAC believes that adherence to PRI and ESG integration across the investment process increases the value-generating capability for all its stakeholders by means of:

- Creation and enhancement of new business opportunities able to attract investors which are aware of ESG topics and responsible investing;
- Cost reduction by increasing efficiency of resources management and by reducing potential liability exposure;
- Financial and reputational risks reduction thanks to an enhanced knowledge of non-financial metrics and KPIs.

4. Scope of Policy

The Company commitment to responsible investing and ESG criteria valuation is reflected over its key activities, hence this Responsible Investment Policy concerns all the direct and indirect investment classes in which GAC is currently involved and in which it will be involved in the future.

Green Arrow Capital SGR will have a tailored approach to each investment class in order to ensure an appropriate and effective ESG management, the consideration of material ESG factors will be fundamental not only for private equity investing but for debt/credit underwriting and infrastructure investment.

This document applies to Green Arrow Capital SGR and its managed funds. Detailed information related to the funds that promote environmental/and or social characteristics or that have sustainable investment as objective can be found on GAC website.

5. ESG Integration and Stewardship

Green Arrow Capital SGR believes that the introduction of ESG criteria throughout the entire life cycle of an investment is crucial for mitigating risks and creating value. Being aware of the importance of “active ownership” to enhance its responsible investment approach, GAC commits to conduct stewardship activities towards portfolio companies and infrastructure assets exploiting, where possible, its influence due to controlling interest (majority investments in private equity) and direct control (infrastructure assets).

¹ Sustainability risks as resulting from the pre-screening analysis and evaluation.



Stewardship includes private debt funds, although to a lesser extent because of the limited governance influence on debt issuers. Moreover, GAC is committed to promote awareness and outreach regarding responsible investment and ESG topics within the industry by actively participating to sector and associations initiatives and by responding to policy consultations providing its expertise and technical input where necessary.

➤ **Pre-investment screening**

This preliminary phase ensures that the investment team avoids investing in sectors or companies which are explicitly considered non compatible with GAC's principles.

Green Arrow Capital SGR refuses to invest in tobacco and pornography industries and in companies whose more than half of revenues comes from coal. In addition, the SGR excludes any investment in companies manufacturing and/or distributing controversial weapons. The latter are defined as weapons having a disproportionate impact on civilian population such as chemical, biological, depleted uranium, and nuclear weapons, anti-personnel landmines and cluster bombs. Finally, companies involved in severe violation of the 10 UNGC Principles are excluded from the investable universe.

If the investment is eligible, then the investment team investigates further the areas which will undergo an ESG due diligence process. This process, along assessing all the financial criteria, provides for valuation of ESG criteria:

- **For direct investments (Private Equity, Energy and Infrastructure)** the due diligence is based on preliminary assessment and onsite visits in order to identify and assess key sustainability risks and understand how they can be managed. The investment team may be advised by an external consultant for ESG due diligence activities;
- **For indirect investments (Private Debt and Fund of Funds)**, the ESG analysis considers (i) the lead sponsor or the external manager under a sustainability point of view and (ii) the business itself through an ESG assessment of the underlying companies on a best effort basis.

For both direct and indirect investments:

- all data regarding ESG topics which have been collected in due diligence phase became an integral part of the final decision-making process;
- . specific ESG issues or procedures are defined in the fund rules or in other fund documents (offering documents, side letters..) only if they increase the SGR commitment to responsible and sustainable investing. Fund documents are binding.

➤ **Holding period and Ownership**

The SGR coordinates the monitoring ESG practices and performances of its portfolio companies and funds guaranteeing a constant communication flow within the organization and its external stakeholders. During the monitoring phase of its investments, the SGR aims to ensure that a sustainable and responsible investment approach is in place coherently with the strategy tailored for the specific investment class:

- **For direct investments**, ESG risk management and monitoring responsibility is performed by the Investment team in cooperation with the portfolio company's Board of Directors. The SGR maintains a constant dialogue with the companies' management teams and actively monitors their ESG practices performance;
- **For indirect investments**, the Investment team is directly responsible for ESG activities of their portfolio companies, for this reason GAC's investment teams engage continuously in order to (i) share



GAC's ESG strategy and (ii) evaluate responsible investment methodology and performance of the portfolio companies. If required by the fund rules the Investment team actively encourages the achievement of specific ESG Target KPIs by each portfolio company in order to actively promote the overall positive ESG impact in the context of its investment program.

Active ownership towards private equity investee companies may include:

- Development of action plans with the aim of mitigating ESG risks and improve sustainability performance;
- Support top management of portfolio companies in setting up a proper ESG governance and management system;
- Periodic information and data collection on ESG and sustainability matters.

For infrastructure assets, GAC aims to ensure the highest-level standards for health and safety on identifying appropriate policy and procedures (including reporting of relevant incidents). ESG information and data are periodically collected to assess assets and portfolio sustainability performance and to provide sufficient disclosure for ESG reporting and engagement with Investors.

Finally, Green Arrow Capital will engage with issuers of private debt underlying investments, where new potential sustainability risks should arise or an ESG incident/controversy should occur.

Noteworthy that the optimal ESG data governance system is calibrated on the basis of each fund's investments characteristics and is set to gather necessary information for monitoring and reporting purposes.

➤ **Divestment**

During the divestment phase, the investment team aims to estimate the ESG impact on the acquisition, comparing the ex-ante situation with the ex-post situation and thus evaluating the improvement of the investment's ESG profile and of the residual risk. These analyses are an integral part of ad hoc reports prepared pre-divestiture.

GAC reporting process will be aimed at providing potential investors with a summary of:

- Critical ESG factors related to that specific investment;
- ESG performance tracked throughout the ownership phase;
- Improvements of company's ESG profile from GAC's investment;
- The Company's ESG activities supported or promoted by GAC.

6. Responsible Investment Tools

In the first two phases of the responsible investment process, data collection and monitoring activities are backed by ESG analysis tools so that investment teams are able to evaluate ESG risks and opportunities for a potential transaction. These tools are developed (i) following UN PRI, UN Global Compact, SASB, IFC standards and other specific standard such as GRESB for infrastructure and (ii) tailored on the basis of asset class sector materiality and specificities.

ESG monitoring tools have been developed to support ESG risk management during the ownership phase. These models collect ESG data from portfolio companies/assets and provide an assessment of portfolio ESG performance as well as a guidance for further action plans. Each investment team is provided with the ESG monitoring tool which is tailored to the investment style. The implementation of such monitoring system



allows GAC to be proactive towards questionnaires and requests from LPs, UN PRI and other organizations and to comply with disclosure requirements set by Regulations.

Green Arrow Capital is committed to regularly review its responsible investment tools to ensure alignment with business developments, regulation, and standards.

7. Governance

Governance of ESG responsibilities shall be shared among the following:

- **Board of Directors**

The Board of Directors approves the ESG policy and strategy, and defines the approach in monitoring the achievement of ESG objectives. It may also define the degree of materiality of the ESG factors that may impact the business, its investment portfolio and its stakeholders, taking into account the reports from the ESG Manager.

- **ESG Committee**

The Committee offers opinions and recommendations to the Board of Directors on ESG issues and is composed of the CEO, ESG Manager, the CIO, the CFO and the Chief Risk Officer. It contributes to integrate ESG factors into the Group's investment strategies. Controls and monitors the ESG Roadmap, the SGR's KPIs and the application of responsible investment practices by investment teams, carrying out, if deemed necessary, a review of ESG issues with the ESG Manager. The ESG Committee submits the ESG Annual Report to GAC's Board of Directors. The sections regarding each fund are transmitted to the investors.

- **ESG Manager**

The ESG Manager reports to the ESG Committee and to a lesser extent to the Board of Directors and is responsible for ensuring, supervising and improving the implementation of the policy and processes across the organization, collecting reports and information provided by the ESG Specialists.

- **ESG Specialist**

The ESG Specialist, appointed within the investment team of each single fund, shall be responsible for the assessment and monitoring of ESG risks and opportunities during pre-investment, acquisition, ownership and exit. ESG Specialists shall be given appropriate training and shall receive instructions from the ESG Manager.

- **Risk Manager and Compliance**

The Risk Manager and Compliance functions are involved in defining and implementing the monitoring approach for the achievement of ESG objectives by the Company and portfolio companies.

- **Advisory Board of managed funds**

If stated in the fund rules, the Advisory Board of the fund must be involved in the investment process regarding ESG issues.

Within its governance of monitoring phase, the Board of Directors is updated on a semi-annual basis directly by the investment teams on sustainability and responsible investment matters as well.

8. Approval and publication of ESG policy

On 19 November 2019, GAC's Board of Directors approved this Responsible Investment Policy.

The Policy is intended to be reviewed annually by the ESG Committee, if an update is necessary or appropriate the Policy is submitted for approval to GAC's Board of Directors.

The updated edition of the Policy is published on GAC's website.